Message Text

CONFIDENTIAL

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ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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P R 110930Z FEB 75 FM AMEMBASSY JAKARTA TO USDOC WASHDC PRIORITY

AMEMBASSY TAIPEI PRIORITY INFO SECSTATE WASHDC 6541

CONFIDENTIAL JAKARTA 1778

FOR MEPD ATKINS OR ENGLESON

E.O. 11652: GDS TAGS: BEXP TW ID

SUBJ: US COMPETITION IN STEEL MILL CONSTRUCTION

- 1. POSSIBILITY DEVELOPING OF NEW OPENING FOR US ENTRY INTO STEEL PROJECT IN INDONESIA. IN ATTEMPT TO REAPPRAISE APPROACH TO BASIC STEEL PRODUCTION NOW UNDER WAY AT KRAKATAU, AGENCY OF GOI SEEKING INFORMATION ON EXPERIENCE IN TAIWAN WHICH MEPD'S ATKINS RELAYED ORALLY TO EMBASSY JAKARTA. OUR UNDERSTANDING IS THAT (A) ARMCO, KOPPERS AND MCKEE PARTICIPATED IN EVALUATION OF STEEL MILL PROJECT CONTRACT WHICH TAIWAN SIGNED WITH GERMAN GROUP; (B) OUR RECOLLECTION THAT GERMAN GROUP INCLUDED KLOCKNER, AND THAT PROJECT INVOLVED DIRECT REDUCTION PROCESS (HYL?); (C) WE RECALL ALSO THAT US CONSORTIUM THEN OBTAINED THE CONTRACT AND CONSTRUCTED THE MILL AFTER TAIWAN CANCELLED GERMAN PROJECT.
- 2. WOULD GREATLY APPRECIATE FROM MEPD OR AMEMBASSY TAIWAN: (A) SOONEST, CONFIRMATION OR CORRECTION OF ABOVE PARTICULARS, PLUS DATES INVOLVED AND BRIEF DESCRITIPTION OF PROJECT SIZE AND NATURE BY FEB 13 OR 14 IF POSSIBLE; (B) AS MUCH BACK-UP MATERIAL AS MIGHT BE AIR-POUCHED TO US WITHIN NEXT WEEK. PLEASE SEND ANY MATERIAL BEARING ON ADVANTAGE TAIWAN CONFIDENTIAL

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GAINED BY INVOLVEMENT OF US COMPANIES AND ASPECTS

OF GERMAN CONTRACT WHERE US CRITIQUE WAS IMPORTANT IN BRINGING ABOUT REVERSAL OF TAIWAN GOVERNMENT DECISION ON PROJECT. ALSO TERMS OF ARRANGEMENT WHICH US FIRMS SIGNED ESPECIALLY RE TECHNICAL AND MANAGEMENT.

NEWSOM

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